

VERNON PUBLIC SCHOOLS – BID#VPS-FY14-007 – QUESTIONS & ANSWERS

WIRELESS NETWORK FOR VERNON CENTER MIDDLE SCHOOL

Question: I stumbled across your RFP for a new WLAN and I figured I would ask you directly. You are specifying Aruba in the RFP, but I was wondering if you had any interest in hearing from Aerohive on this?

Answer: We are looking for Aruba only.

Question: Our company has been cabling for such AP jobs like this for quite some time. I briefly read through the scope of work and it is my understanding that a hardware vendor is being sought out to bid this job, is that correct? Typically, with perhaps this exception, a cabling company would bid the job – then the hardware vendor portion would become next after all is wired. Is it possible you can clarify this for me?

Answer: The winning vendor will be handling both the hardware and cabling.

Question: RESOLUTE Partners is a Connecticut based company providing Wi-Fi networks to the US military in dorms and barracks on over 30 military bases around the country. We are evaluating your recently posted bid request for the Vernon Center Middle School Wi-Fi network. In preparation for the July 8 bidders meeting, we looked at the previously published High School RFP and Open Bid memo for that project. Is it possible for you to provide us with the name of the company that was awarded the High School project? Thank you for your help.

Answer: The company was Atlantic Computing.

Question: Conduit from the switch closets to ceiling, existing are full, who will be responsible for providing new conduit?

Answer: We will provide the conduit needed at the IDF's only.

Question: Can vendors receive floor plans of the school?

Answer: We do not provide floor plan for security reasons.

Question: Is this RFP prevailing wage?

Answer: If the cost of the project is equal to or exceeds \$100,000.00 it needs to be prevailing wage.

Question: Confirm contractor will not be responsible for configuration and support of switches installed by VPS.

Answer: The VPS IT Staff will handle any configurations needed on the switches (VLAN's, trunking, etc.) If changes beyond that scope are needed, the contractor may need to provide some support, but VPS IT staff can assist in rolling out the requested configuration changes.

Question: Confirm contractor does not have to provide firewall or content filtering appliance.

Answer: There is an existing firewall/filtering appliance located in Rockville High School that will be used.

Question: Confirm contractor is not responsible for any content filtering subscription service.

Answer: CFS service is not the responsibility of the vendor.

Question: Does VPS have specific requirements or preferences for network security and user authentication. Registered MAC address? Registered User Name and Password? Access Keys?

Answer: RADIUS or similar technologies will be required for the primary SSID in use at the schools. This will authenticate against the existing Active Directory infrastructure.

Question: Are there performance standards for signal strength etc., over the coverage foot print? What is expectation in the back corner of a room at the end of a hallway, for example?

Answer: All class rooms and populated areas should have adequate coverage.

Question: Beyond manufacturer warranty support, what are term requirements for ongoing phone and email support from contractor? 1 year? Longer?

Answer: Refer to section 3.5 of the RFP.

Question: What is the requirement on the warranty? Is the standard Life Time warranty sufficient for the APs or do you require the ArubaCare Next-Day Support? Would you like several options to select from? If yes, do you have a preference?

Answer: Life Time Warranty is sufficient. Vendors may include other options in their proposals.

Question: Minimum Number of AP's supported PER chassis = 100. Aruba has a several controllers that meet this requirement. Does VPS have a preference on the model of controller?

Answer: The existing controller at RHS is an Aruba3600-US, we would like to match this model or better.

Question: Confirm you wish to include 2 Controllers at the Middle School for redundancy.

Answer: Yes, two (2) controllers; one as a passive redundant backup.

Question: Will VPS provide backup switches for redundancy of that network component.

Answer: VPS will provide switches.

Question: Spec is that AirWave Network Management system utilized in the High School Aruba network will need to be integrated/linked to the Middle School Wi-Fi Network. Additional AirWave

licenses (if needed) should be included in bids. What is the current AirWave Network Management system licensed for and how many licenses are available for use on this project?

Answer: The current controller is licensed for 100 AP's, with 96 licenses in use.

Question: Understanding that we may not see answers to contractor questions until Monday, which would leave only 3 days to modify proposals, would you consider extending the submission deadline?

Answer: The submission deadline will not be extended at this time.

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