

VERNON PUBLIC SCHOOLS – BID#VPS-FY15-002 – QUESTIONS & ANSWERS

WIRELESS NETWORK FOR VERNON ELEMENTARY SCHOOL

Q. Is Vernon Schools open to only Aruba Networks? Or are submissions for other vendors (HP, CISCO, etc.) acceptable?

A. VPS is looking for Aruba only.

Q. This bid for the wireless network calls for Aruba. We have another product that is “turn key”, extremely user friendly and cost effective. Would you be open to a bid on another product with the same capabilities if not more?

A. VPS is looking for Aruba only.

Q. Will prints of the schools be available at the walk through?

A. Yes, we will provide prints of all elementary schools during the site survey. A confidentiality agreement will need to be signed at that time.

Q. As we are reviewing your newly published request for proposal to provide Wi-Fi networks in Vernon Elementary Schools, we have a couple of questions.

- 1. Confirm you are requesting integration with the system wide wireless network (High School and Middle School) and that all network hardware is to be Aruba.**
- 2. Confirm that Atlantic Computing is the vendor for the High School Wi-Fi network.**
 - a. Is there an expiration date for that contract?**
- 3. Confirm Atlantic won the contract for the Vernon Center Middle School. We asked about this contract award after the bid opening but did not get a response. If it was not Atlantic, can you provide the name of the winning bidder?**

A. 1. Yes for integration and Aruba; 2. Yes, Atlantic is the vendor; 2a. No but there is a two-year Aruba Care warranty; and 3. Yes, Atlantic was the winning bidder.

Q. We had a follow up question on the walk through from Monday. I wanted to confirm the information on plenum rated cable, I believe Dave mentioned that Plenum rated is not needed for this job in any of the schools. If you could please let me know that would be great.

A. You are correct. Plenum rated cable is not needed in any of the elementary schools.

Q. Regarding support of the WLAN, what should be covered by Aruba support (ArubaCare); APs, controllers, neither, both? Also, what term should be quoted; 1 year, 2 years or 3 years. Regarding support of the HP switches; what term should be quoted; 1 year, 2 years or 3 years? Finally in section 1.3.b (page 5) what does the warranty of two years on parts and labor refer to?

A. Aruba Care minimum two years for controllers. AP's already come with lifetime warranty. HP switches one year support. Lifetime warranty is already included with the HP 2920.Parts and Labor - Any parts

supplied by the vendor should have a two year warranty and any labor costs incurred for replacement should be covered. Warranty terms should be detailed in your proposal.

Q. Do you support on the new licenses that are required? If yes, for what term?

A. Minimum one year of support on the licenses.

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